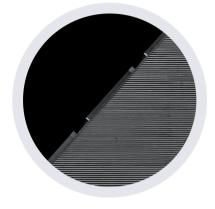


SERVICES



FINANCIAL PLANNING

We organize your finances into one succinct report that forecasts how long you can live on your assets given your spending. It includes the following: liquid assets such as cash and investment accounts; illiquid assets such as real estate and your family business; inflows/outflows such as selling your house and exercising stock options; insurance analysis for disability, life, long-term care coverage; tax planning techniques such as Roth conversions and charitable donations.



Investments we manage and advise on include stocks and bonds managed in separately managed accounts, mutual funds, ETFs, annuities, hedge funds, and private equity funds. When we review and/or update your investment accounts, we make sure that you are not overpaying in fees and that your investments are in-line with your risk tolerance, goals, and time horizon. We offer a wide variety of investment strategies for you, your family and your business.



GOAL PLANNING

We can solve for how much you need to save/invest to fund large goals in your life such as purchasing a home, starting a business, or paying for a parent's care. In this process, we also determine which of your liquid accounts are most efficient to fund the purchase from. Alternatively, we can help you invest proceeds you receive from large dealings such as selling your home, receiving an inheritance, or selling a business.



EDUCATION FUNDING

There are a variety of account options for education savings: 529 plans, Coverdell accounts, and custodial accounts - just to name a few. Each type of account comes with different pros and cons. We can help you navigate through your choices and the proper amount to fund your accounts for projected school expenses.



SERVICES



RETIREMENT PLANNING

We can solve for how much you should be saving/investing prior to retirement, what age you can comfortably retire at, and how much you can spend in retirement annually. This conversation includes deciding the most tax-efficient investment vehicles to invest in: qualified accounts such as 401(k)s, individual accounts such as IRAs, and non-qualified accounts such as deferred compensation accounts.



INSURANCE STRATEGIES

The most important asset in your life is you. If you become disabled, need longterm care in a nursing home, or you pass away early - your entire financial picture can become disarrayed. We can assess if you have enough coverage for these risks and also look at risks associated with areas such as business succession plans (Buy-Sell) and retirement funding needs (LIRPs).



TAX PLANNING

Investing your money in the stock and bond market may seem pretty straightforward on the surface, but all of your investment choices have tax implications that you should be aware of. We can educate you on these implications as well as tax-saving strategies that you can employ over the longrun such as Roth conversions and charitable donations.



ESTATE PLANNING

Life is unpredictable, but death is guaranteed at some point for all of us. Your organization can help your family make quick and proper decisions when you are unable to. This could include naming a guardian for your children, choosing a health care proxy, and/or appointing a durable power of attorney. We can help you get financially organized so that there are no harmful delays in the case of an emergency.

SEE DISCLAIMERS



SERVICES



NEXT GENERATION EDUCATION/RESOURCES

An estimated \$68 trillion is expected to be transferred from baby boomers to their heirs in the coming years. Fully recognizing this monumental shift and the corresponding challenges involved, we proactively offer educational tools to younger heirs so there are no surprises or needless errors once they inherit wealth due to financial illiteracy.



WEALTH TRANSFER STRATEGIES

If you die without making any asset transfer preparations prior, your assets could wind up in probate court (which is costly and time consuming) and/or your estate could get hit with a huge estate tax bill. We will discuss the strategies you can start employing now to protect your estate's ultimate value. This can include naming beneficiaries on your accounts, annual gifting, and Trusts - just to name a few strategies.

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SEE DISCLAIMERS